

Indirect Questions:

1. Workers should be encouraged to develop and carry out their plans for improvements.” Identify the principle of management formulated by Fayol.
2. The production manager of Bharat Ltd. instructs a salesman to go slow in selling the product, whereas the marketing manager is insisting on fast selling to achieve the target. Which principle of management is being violated in this case? State the consequences of violation of this principle.
3. Hina and Harish are typists in a company having same educational qualifications. Hina is getting Rs. 3,000 per month and Harish Rs. 4,000 per month as salary for the same working hours. Which principle of management is violated in this case? Name and explain the principle.
4. Which principle of management envisages that each group of activities having the same objectives must have one head and one plan? Explain the principle with a suitable example.
5. If an organisation does not provide the right place for physical and human resources in the organisation, which principle is violated? What are its consequences?
6. Name and explain the technique of Taylor

